

Julienne Jo Salzano

2020 – Retired

1999 - 2019 SENIOR INTELLIGENCE RESEARCH SPECIALIST for the Drug Enforcement Administration. Duties include international investigations in money laundering, narco-terrorism, organized crime cases, Title III wire-tap manager; research, writing intelligence reports and supervising personnel. Regional Coordinator for New York State- Long Island for Intelligence. Specialized training in the use of the Internet in the furtherance of narcotics crimes.

2004 - 2005 ASSOCIATE PROFESSOR - New York State University at Farmingdale. Responsibility to teach Organizational Behavior.

1998 – 1999 ASSOCIATE PROFESSOR - St. John’s University taught Psychology of Criminal Justice. Wrote papers on Trans-national Crime. I was recruited to work for Drug Enforcement Administration where I was promoted to Senior Intelligence Research Specialist.

1993 – 1998 ASSOCIATE PROFESSOR Chair of Pace University’s New York Campus Criminal Justice program. Responsibilities to teach and start-up program in the Manhattan campus. Enrollment from no students to 120 students in degree program in Criminal Justice; developed field placement with the New York City Police Department, New York Courts and District Attorney’s office, Fortune Society and the Federal Government.

1991 – 1993 TELEVISION HOST for Criminal Justice Showcase. A documentary television series which brings to its audience various aspects on the Criminal Justice System, aired weekly for local cablevision in two counties.

1988 – 1993 ASSISTANT PROFESSOR Coordinator of the Criminal Justice program at New York Institute of Technology. Responsible for teaching criminal justice courses at NYIT. Accomplishments include re-writing the program in which enrollment went from a 40 student option to a 150 student degree program in Criminal Justice; developed field placement/ internships with the New York City Police Department, Nassau Count Police Department and the Federal Government.

1984 – 1988 ADJUNCT PROFESSOR - Hofstra University, Hempstead, N.Y., Psychology Department. Taught a specialty course: "Psychology of Criminal Justice."

1972 – 1987 NEW YORK CITY DETECTIVE - Assigned to the Chief of Detectives special force in the Central Investigations and Resource Division. Experienced in profiling, patrol, anticrime, decoy, undercover, 911, narcotics, homicide and robbery investigations.

POLICE PSYCHOLOGIST - Therapy, hypnosis and industrial psychology studies for the police department. Interviewed and tested police candidates as to their suitability for police work; taught police supervisors the early warning signs of stress, alcoholism and mental illness and did individual and group testing; ran therapy counseling in post trauma syndrome, marital problems, violence, weight control and job placement. Psychological profiling on serial murders such as the Son of Sam case and others. Assisted in the development of guidelines for hostage negotiators.

Participated in several research grants as the police department's facilitator for the grantees: Women on Patrol, Police Morale, 911 Emergency Phone System, Robbery Enhancement Program and the Introduction of the Microcomputer.

MANAGEMENT INFORMATION SYSTEMS ANALYST - Database management using microcomputer systems to sort, analyze and construct crime patterns as well as statistical analysis. Duties included coordinating and scheduling 3000 detectives to specific tasks.

ASSISTANT COORDINATOR - Stress Project, a federally funded study on police stress. The study included overall management and supervisory tasks, statistical analysis, training seminars, interviews, and meeting with various police personnel from different police departments in the tri-state area.

FULL-TIME INSTRUCTOR - Criminal Justice Department for Trenton State College, Trenton, New Jersey. Taught Research Methods, Patrol, Introduction to Criminal Justice while employed as a detective in New York City.

NEW YORK CITY ELEMENTARY SCHOOL TEACHER - Substitute teacher.

DEGREES

1989 Ed.D. Columbia University, Teachers College

Ed.M. Columbia University Teachers 1985 College

M.A. Columbia University, Teachers College

New York Institute of Psychoanalytic Behavior

B.A. M.A. John Jay College of Criminal Justice

HONORS AND AWARDS

Special Act Service Award from Drug Enforcement Adm. Special Act Service Award from Drug Enforcement Adm. Special Act Service Award from Drug Enforcement Adm. Special Act Service Award from Drug Enforcement Adm. Special Award of Honor presented by International Narcotics Enforcement Officers Association

Best Teacher Award from Criminal Justice Society, Pace University, N.Y.

The Charleston International Film Festival 3rd Place writing award

The Charleston International Film Festival 3rd Place writing award Worldfest Houston Film Festival writing award

Best Teacher Award from the graduating class at NYIT

Kappa Delta Pi member of the Honor Society in Education Lambda Alpha Epsilon member of the Honor Society of the American Criminal Justice Association

Faculty Award from John Jay College of Criminal Justice

SPECIALIZED TRAINING

Advanced Internet Investigation by Microsoft in North Carolina Intermediate Internet Investigation by DEA and Microsoft Basic Internet Investigation by Special Operations Division

Financial Crimes and Money Laundering by HIDTA International Money Laundering by St. Petersburg College FinCen training and International Banking Money Laundering

Advanced Report Writing by CIA Leadership Styles and Behavior by CIA Effective Briefing Skills Security Threat Training Statement Analysis

Communication Skills and Interviewing Techniques Advanced Intelligence Training

PUBLICATIONS

LECTURES, PAPERS, BOOKS, CHAPTERS AND PUBLISHED REFERENCES

Caribbean East Indians in America: Assimilation, Adaption and Group by Mahin Gosine, Texas: Windsor Press 2007, pg 1

Military Policy Research (Jan, 2006) "Cargo Crime," by Julie Salzano and Stephen W. Hartman *Transnational Organized Crime*.

Beyond Sovereignty: Issues for a Global Agenda. 2nd Ed. Edited by Maryann Cusimano Love, The Catholic University of America. Thompson: Wadsworth 2003, Chapter Six, "Global Crime Inc." pp 143-166.

"Crime Against Environment, Transportation of Waste, Public Safety, the Dangerous," Centro de Documentacao do PJ Analitico de Periodico – Portugal, 2003

"Organized Crime: A U.S. Perspective," in World Perspectives: Organized Crime by Albanese, Jay; Das, Dilip K. and Verma, Arvind. Prentice Hall: Upper Saddle River, NJ. 2002, Chapter One pp 22-46

Drugs Society and Behavior by Wilson, Hugh T. Wilson, NJ: McGraw-Hill/Dushkin Press 2002, ISBN:0072506741, pages viii, 112

"Changing Practices in Hazardous Waste Crime Prosecutions," in Ohio State Law Journal, Vol. 62:1077 (2001) by Brickley, Kathleen F.

"Overview of Organized Crime in New York City," presented at the Joint Intelligence Meeting, June, 2000 at New York Division of the Drug Enforcement Administration.

Criminology by Freda Adler, Gerhard O.W. Mueller, William S. Laufer, NJ: McGraw Hill, 2000: ISBN: 0072321504 page 497

"Women for the Prosecution," presented at Sisters In Crime New York, Tri-State Chapter, New York City, September 23, 2000.

Environmental Crime: Enforcement, Policy and Social Responsibility, by Mary Clifford. Jones and Bartlett Publishers, 1998, p 156

"Organized Crime in Narcotics Trafficking" in Crime and Justice International. March, 1999 by Julie Salzano and Stephen W. Hartman.

"Organized Crime and Narcotics Trafficking," paper presented at The American Society of Criminology, November 1998. Washington, D.C.

Salzano, Julie Book Review: SHARING SECRETS: OPEN SOURCE INTELLIGENCE AND THE WAR ON DRUGS by Holden-Rhodes for Criminal Justice Review Vol 22. No. 2. Autumn 1998 p.251

"The Russian Mafia of Brighton Beach," in The American System of Criminal Justice (1997). Cole, G., and Smith C. Albany, New York: Wadsworth pg.49

"Special Report: Organized Crime in North America," Crime and Justice International: Worldwide News and Trends Vol 13, No. 5 June, 1997 (refereed)

"Cargo Crime," Julie Salzano and Stephen W. Hartman *Transnational Organized Crime*, PA:University of Pittsburgh Vol.3 No.1, Spring 1997, pg 39-50 (refereed)

"Substereotypes and Requisite Management Characteristics," Julienne Salzano, Peter Pardine and Ivan Fox , December, 1995. Published in ERIC 397 239 (refereed)

“War Markets: Cororate and Organized Criminals in Eurpoe,” Socail & Legal Studies, Vol. 5 No. 2., 5-20 (1996) by Vincenzo Ruggiero. Sage Publications, 1996

“Enhancing Traditional College Courses with the Aid of Distant Learning Technology,” Technology and Communications: Catalyst for Educational Change. The International Conference on Technology and Education Inc. University of Texas Press, Vol 2. (refereed)

“Liberating Criminal Justice Studies with Computers,” Leadership for Creating Educational Change: Integrating the Power of Technology. Eds. Sechrest, Thomas and Estes The University of Texas in Austin, Press. Vol. 1 pp. 129 - 131. (refereed)

“Networks in the Gray Zone – A Perspective on Organized Crime,” Johnsen, Per Ole, : Ad Notam Gyldendal AS: Norway, 1996 pp 48-50.

“Sludge Runners,” (May, 1995). FBI Law Enforcement Bulletin Vol. 64 No. 5 pp.22 - 26. NCJ 145439 (refereed) by Julie Salzano

“It's a Dirty Business: Organized Crime in Deep Sludge,” (1994) International Association for the Study of Organized Crime. Vol. 8 No. 3 & 4. IASOC: N.Y. pp 17-20. (refereed) by Julie Salzano

“Distant Learning for the Adult Student: Getting Them to Stay On-Line,” March, 1994). The Eleventh International Conference on Technology and Education: Deciding Our Future: Technological Imperatives for Education Volume I pp. 126-128. (refereed)

“Highway Robbery,” J. Salzano (Feb.,1994) Heavy Duty Trucking. Irvine, CA: pp 42-52 ”

“To Catch a Crook,” Julie Salzano (Dec., 1993). Heavy Duty Trucking. Irvine, CA: pp 68-74.

“Sludge Runners,” Julie Salzano (Aug., 1993). Heavy Duty Trucking. Irvine, CA: pp 106-108 NCJ 145439 (refereed)

“Hijacking: Don’t be a Target,” Julie Salzano (June,1994) Truckers News. Irvine, CA. pp 1,8-10.

“Moonshine Fuel,” Julie Salzano (Sept, 1993). Truckers News. Irvine, CA: pp 1,10. NCJ 145438 (refereed)

“Why do Women Accept the Rape Myth?” Julienne Salzano, Peter Pardine and Christopher Tabone, presented and published by the Eastern Psychological Association Convention in April, 1993. ERIC ED347429 (refereed)

“The Key to Successful Computerization is Through Good Trainers,” presented and published by the Ninth International Conference on Technology and Education, Vol. 2, March, 1992. ERIC ED 363 698 (refereed)

“Training: A solution for the Specific Problem of Introducing Computers to the Workplace,” presented and published by the Seventh International Conference on Technology and Education, Vol. 2, pp. 346, March, 1990. ERIC ED347399 (refereed)

Paper presented at the Academy of Criminal Justice Sciences, “Organized Crime and Mexico,” Albuquerque, New Mexico, March 1998

Paper presented at the American Society of Criminology, “How Organized Crime is Helping Mexico Become Another Colombia,” San Diego California: November 1997 (refereed).

“Organized Crime and the Narcotics Pipeline,” paper presented at the Academy of Criminal Justice Sciences presented March, 1997 at Louisville, Kentucky. (refereed)

“The Pipeline: The South American/Caribbean Drug Connection,” presented by invitation only at the Third International Police Executive Symposium. Yokohama, Japan. November, 1996 (refereed)

“The Pipeline: Organized Crime and Drug Trafficking,” presented at the American Society of Criminology. Chicago, Ill. November, 1996 (refereed)

“Enhancing Traditional College Courses with the Aid of Distant Learning Technology,” presented at the 13th Annual Conference on Technology and Education. New Orleans, LA. March, 1996. (refereed)

“Organized Crime in the Hijacking Business,” presented at the Academy of Criminal Justice Sciences, Las Vegas, Nevada , March, 1996. (refereed)

“Substereotypes and Requisite Management Characteristics,” Eastern Psychological Association, November, 1995. (refereed)

“Organized Crime in the Trucking Industry,” presented at the Annual meeting of the American Society of Criminology, November, 1995. (refereed)

“Why we need Forensic Psychologists : Profilers,” presented at 23rd Annual Psychology Convention at Hunter College, April, 1995. (refereed)

“Cargo Theft,” presented at the Academy of Criminal Justice Sciences. Boston, Mass. March, 1995 (refereed)

“Liberating Criminal Justice Studies with Computers,” presented at 12th International Conference on Technology and Education Orlando, Florida March, 1995. (refereed)

“Distant Learning for the Adult Student: Getting them to stay on-line,” presented at the 11th International Conference on Technology and Education, University of London, England March, 1994 (refereed)

“Organized Crime in Deep Sludge,” presented at the 46th Annual Meeting of The American Society of Criminology. November, 1994. (refereed)

“Training Police Officers on the Use of Computers,” presented at the International Association of Chiefs of Police Training Symposium. November, 1989. (refereed)

Training: A Solution to the Specific Problem of Introducing Computers to the Workplace (The political economy of Southern Africa) by Julienne-Jo Salzano UMI, 1989 ASIN B00072E80Y

THEATER ARTS

Member of SAG-AFTRA, Equity, William Esper Studios (Conservatory)

Directed, “Before Dishonor,” written by Diane Gordon and produced By Tony Capra at the Duality Theater, off Broadway, New York.

Produced “Criminal Possession”, at the Pace Downtown Theater, off Broadway, New York
Written by Julie Salzano, Equity.

VOLUNTEER WORK

Ordained Deacon and Elder of the First Presbyterian Church U.S.A.

